

# ADELA FARRÉ

BUSINESS COMMUNICATION SPECIALIST

#### CONTACT

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#### SKILLS



#### 2 PROFILE

Expert in designing and implementing successful communication and marketing strategies. Specialized in life sciences sector. I make that companies and non-profit organizations achieve their marketing goals and establish profitable relations with their stakeholders.



#### **EXPERIENCE**

#### FOUNDER & DIRECTOR

BIOBIZ STRATEGY & COMMUNICATIONS | FROM SEP 2016

- Entrepreneurial project specialized in life sciences
- Communication and marketing strategies and services for scientific institutions and biotech companies

#### DIRECTOR OF COMMUNICATION. MARKETING & PROMOTION BARCELONA SCIENCE PARK | FEB 2015 - APR 2016

- Implementation of a new Services Portal for tenants
- New social media and Internet strategy
- 10 new companies settled in the Park

#### DIRECTOR OF COMMUNICATION AND INSTITUTIONAL RELATIONS BIOCAT | SET 2009 - JAN 2015

- Organization and attraction of international events
- Editor and author of Biocat Report
- 300% growth of website and social media engagement

#### HEAD OF CORPORATE IDENTITY AND IMAGE AREA OXFAM INTERMON | MAR 2007 - JUL 2009

- Direction of advertising campaigns (TV, radio, press)
- Implementarion of new Oxfam International Brand Book

#### MEDIA & INTERNET MANAGER

OXFAM INTERMON | APR 1995 - JAN 2006

 Leadership of international campaigns and OI humanitarian aid operations media work



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#### DIPLOMA IN STRATEGIC DIRECTION OF COMMUNICATION ESADE - EXECUTIVE EDUCATION | 2008

MASTER DEGREE IN COMMUNICATION SCIENCES UNIVERSITAT AUTÒNOMA DE BARCELONA | 1994 - 1995

#### DIPLOMA IN MANAGEMENT OF CULTURAL ORGANIZATIONS UNIVERSITAT DE BARCELONA | 1992 - 19933

#### **BACHELOR OF JOURNALISM**

U. AUTÒNOMA DE BARCELONA | 1980 - 1984 / 1988 - 1989

# CLIENTS BIOBIZ S&C









Barcelona Institute of Science and Technology









# PREVIOUS EXPERIENCES







### STRATEGIC PLANNING

- Barcelona Institute of Science & Technology (BIST)
- Asociación Española de Bioempresas (Asebio)

### CORPORATE IDENTITY & ADVERTISING

- Minoryx: Corporate presentation (2017)
- Stratega: Clinical Research on NaNomedicine (CRONN) brochure (2016)
- Barcelona Science Park: implementation of a new graphic style; review and reedition of all marketing materials (brochures, presentations...) - 2015
- Direction and implementation of a new Biocat Brand Book (Firma) - 2010
- Intermon Oxfam: creation of a new a new style ad campaigns for humanitarian aid - 2007
- Intermon Oxfam: coordination of ad campaigns: Christmas 2007; Christmas 2008; launch of a new fair trade coffee brand (2007); Un Dia para la Esperanza 2007, 2008 and 2009 (TV, radio and press media)

## INTERNET & SOCIAL MEDIA

- Minoryx: New company website (2017)
- Alta Life Sciences: New company website (2016)
- Barcelona Science Park: implementation of a new Services
   Portal for PCB Community; new social media strategy (200% more followers in one year); creation of a monthly digital newsletter (2015)
- Biocat: new website launched in December 2009 (from 5,000 to 20,000 monthly visits in 3 years); creation of websites for programs (Moebio, B·Debate, Biocapsules), products (Annual Report) and events (Forum Biocat)
- Intermón Oxfam: complete website redesign in 2005; more than
   1.5 million visits a year (60,000 users/month)

#### INTERNATIONAL EVENTS

- Industrial Biotech by Expoquimia: conceptualization and coordination of a new partnering event (October 2017)
- BIST Founding Conference: international scientific event (March 2017)
- Forum Biocat: posters exhibition; round tables; international speakers; and partnering activities for more than 500 players of biotech sector (2009, 2010, 2011)
- **BioEurope Spring**: along with international agency EBD, we organize 2010 and 2013 editions in Barcelona; more than 2,000 delegates from 1,300 companies, 50 countries, 56 exhibitors

#### KNOWLEDGE MANAGEMENT & PUBLICATIONS

- Bioga 2015 Report: researcher and writer (2016)
- Biocat Report: 2015 author of Chapter 2 (analysis of BioRegion); 2013 - managing editor and main author; 2011 and 2009 - editor
- Directory Biocat: completely reclassified in 2011; from 800 registers in 2010 to 1,500 from in 2015
- See complete bibliography